

## Message Text

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PAGE 01 STATE 098106

71

ORIGIN NEA-16

INFO OCT-01 CCO-00 RSC-01 SS-20 SSO-00 ISO-00 DODE-00

COME-00 EB-11 CIAE-00 INR-10 NSAE-00 EUR-25 MC-02

TRSE-00 NSC-07 NSCE-00 INRE-00 /093 R

DRAFTED BY NEA/RA:EAPADELFORD:BAM

APPROVED BY NEA-SSOBER

NEA/RA-SDSCHIFF

NEA/AFN-GLANE

OSD/ISA-EMURPHY (DRAFT)

OSD/ISA-ANSKOWGERBOE (DRAFT)

COMMERCE-MTHOMPSON

COMMERCE-JNELSON (DRAFT)

EB/ITP-SGOODMAN (DRAFT)

S/S -SEFRY

----- 115649

O R 110026Z MAY 74 ZFF4

FM SECSTATE WASHDC

TO AMCONSUL JERUSALEM IMMEDIATE

INFO AMEMBASSY TRIPOLI

C O N F I D E N T I A L STATE 098106

TOSEC 510

E.O. 11652: GDS

TAGS: LY, TECH, MCAP

SUBJECT: SALE OF COMMUNICATIONS SYTEM TO LIBYA

1. DEPT OF COMMERCE HAS ASKED DEPARTMENT OF STATE APPROVAL  
FOR SALE BY AYDIN ENERGY SYSTEMS, PALO ALTO, CALIF., OF  
TROPOSPHERIC SCATTER SYSTEM TO GOVERNMENT OF LIBYA.

2. LIBYAN CONSIGNEE IS DIRECTOR OF MILITARY CONTRACTS;  
HOWEVER, AYDIN CO. INDICATES THAT PRIMARY USER OF SYSTEM  
WILL BE MINISTRY OF POSTS, TELEGRAPH AND TELEPHONE (PTT).  
SYSTEM WILL BE UTILIZED TO EXPAND INTERNAL LIBYAN COMMUNI-  
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PAGE 02 STATE 098106

CATIONS NETWORK AND TO CONNECT IT WITH THOSE OF NEIGHBORING

COUNTRIES. AYDIN CO. ALSO INDICATES THAT PRESENT SYSTEM IS DEFINITELY COMMERCIAL TYPE--DESIGN IS 20 YEARS OLD.

3. SYSTEM SALE ESTIMATED AT DOL 7.5 MILLION IN BUSINESS FOR AMERICAN FIRM, WHICH ALLEGES THAT THERE IS STRONG COMPETITION PRIMARILY FROM FRG TELEFUNKEN. ACCORDING TO COMPANY, CONTRACT DEFINITE, IF DEPARTMENT INDICATES NO OBJECTION.

4. DEPT OF OPINION THAT SALE OF THIS COMMUNICATIONS SYSTEM FOR PREDOMINANTLY CIVILIAN END USER WOULD NOT BE INCONSISTENT WITH OUR PRESENT POLICY OF WITHHOLDING MUNITIONS LICENSES FOR C-130'S AND RELATED ACTIVITIES AND AIR DEFENSE SYSTEM. DEPT WOULD ALSO CONTINUE TO WITHHOLD APPROVAL OF COMMERCE EXPORT LICENSES FOR MILITARY TRUCK PARTS AND OTHER

MATERIEL CONSIGNED TO LIBYAN ARMED FORCES.

5. IF YOU CONCUR WE PROPOSE TO INDICATE TO COMMERCE THAT DEPT HAS NO OBJECTION TO AYDIN CONTRACT.

6. THE DEPARTMENT OF DEFENSE CONCURS.

7. AYDIN CO. INDICATES MATTER VERY URGENT AND COMPANY RISKS LOSING CONTRACT TO TELEFUNKEN IF RESPONSE DELAYED.  
RUSH

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## Message Attributes

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**Subject:** SALE OF COMMUNICATIONS SYTEM TO LIBYA  
**TAGS:** TECH, MCAP, LY, AYDIN ENERGY SYSTEMS  
**To:** JERUSALEM  
**Type:** TE  
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